## PACK ROTATIONAL RECRUITMENT MODEL



simply sign up.

 If parents have questions or are wanting more information, have them sign in on the interest form capturing their contact information for future follow up. Hand them a welcome folder and direct them to proceed through the informational tables collecting handouts as they go. Be sure to point out the additional person that can answer any questions they may have.

 If the parent indicates they are ready to sign up, simply hand them an application and direct them to the open tables. Inform them that once the application is complete they can return to station #5 to make payment.

## This recruitment model should:

- Facilitate a more personalized experience
- Be run as an open house style from 6:30 8:00 pm
- Allow parents greater flexibility with their time

**Open Tables** 

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